

It's our people that make the difference



The Hutchinsons Foundation

is the most professional and comprehensive training programme within the UK agronomy profession.

New entrants to the Foundation are selected each year from a range of universities and colleges, as well as from positions within farm management and other related backgrounds.

The Programme

The first programme in the UK to fully equip new agronomists with the expertise and client-focus required to build strong on-farm relationships, which are essential for profitable

and sustainable crop management. The Foundation has successfully established more than 50 new entrant agronomists over the past six years.



Outstanding Candidates

The Foundation selects outstanding candidates, who demonstrate the ability and the dedication to develop their technical, commercial and interpersonal skills to the highest levels within the profession.



Industry Recognised Qualifications:

- BASIS
- FACTS
- Conservation Management
- Soil & Water
- Personal Development
- Commercial/Business Development

Highest Standards

The Foundation is structured to provide training and support for the development of all the skills necessary, for the successful marketing & provision of agronomic services and agricultural product supply.

Modular Structure

The modular structure of the Foundation training programme is provided by both internal and external resources and is delivered to the highest standards available within the industry.

Technical & Commercial Training

The programme consists of two years intensive academic research, training, assessment and qualifications. This is followed by a further year of support during which graduates receive continued coaching in all areas of technical and commercial performance.

The Hutchinsons Foundation forms the basis for the on-going training and development of all Hutchinsons agronomists.



Commercial Success

Our commitment to careful selection, in conjunction with our professional training programme, ensures that Foundation graduates gain significant competitive advantage and are given every opportunity to achieve ultimate success.

Innovation & Technology

Innovation drives much of what we do, which keeps us at the forefront of technical thinking. Tailoring our services to individual client needs is what really matters. This differentiates us and makes us leaders within our sector.

We are at the forefront of modern crop production technologies and continue to invest in robust field-based R&D, which underpins all of our services and products.



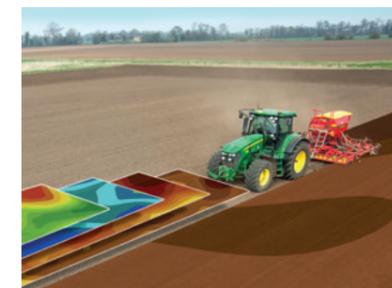
In-field IT

Our in-house IT Team ensures that our agronomists have all the information they need at their fingertips.



Omnia

A brand new approach to precision farming, which uses multiple sources of information to provide highly sophisticated, agronomic analysis and recommendations. This drives more informed and profitable crop management decisions.



Client Focus

Service quality is extremely important to us and we offer comprehensive and competitive services and products.

We work with more than 10,000 farming clients representing over 1,000,000 hectares.

Through the Agricultural Industries Confederation and our own direct activities, we campaign vigorously to ensure policy-makers know British farming's needs

Hutchinsons is a long-term supporter of sustainable farming practices through the Linking Environment And Farming (LEAF) project.

Investing in the future

Our People

The success of the company is a strong reflection of the commitment and enthusiasm of all its team members working closely together cohesively and effectively. The company's culture encourages and values input from all those within the business.

Hutchinsons has an enviable reputation as one of the foremost employers of agronomists in the UK and we have long recognised the importance of investing in staff training.

Research and Development

Hutchinsons continues to embrace innovation to help British farmers and growers produce wholesome, healthy food, profitably, and with minimal environmental impact.



Brampton National Black Grass Centre

Many years of work have developed highly effective strategies for managing black grass populations more effectively.

FENCE (Farm for the Establishment and Nutrition of Crops)

Is researching new, holistic strategies for optimising crop nutrition, realising yield potential, whilst containing costs and protecting the environment.

Trials

Our Regional Technology Centres are strategically positioned throughout the UK and generate wide ranging independent data. This extensive network of replicated trials, and field-scale demonstrations drives our local advice, on a national scale.



Leading Distributor

Hutchinsons is a leading distributor for all of the major manufacturers and suppliers of agricultural and horticultural inputs.

This enables us to provide independent technical advice and equally to supply the most appropriate products to meet the requirements of all UK crops.



Specialist Packaging Division

Produce Packaging (part of the Hutchinsons business) are the UK's leading supplier of packaging materials, specifically designed for the fresh produce, food and horticultural industry. The company is able to provide packaging materials off the shelf to suit many uses and bespoke items can be sourced to meet specific needs. Produce Packaging shares several sites across the UK with Hutchinsons allowing for national coverage and efficient customer supply.



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“Our 200 advisors are involved in the management of more than 1,000,000 hectares of agricultural and horticultural crops; with a range of soil types, cropping and environmental objectives. This ensures that our decision-making and subsequent advice is based on local factors and conditions.

Our industry is very fast moving technically and our clients rightly expect us to keep ahead of the game in all areas of crop husbandry and farm management. This requires considerable investment in training and development of our most valuable resource; our people”

David Hutchinson - Chairman

HUTCHINSONS

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