

It's our people that make the difference.



HUTCHINSONS
FOUNDATION

www.hlhlttd.co.uk



Hutchinsons is one of the UK's leading providers of agronomic advice and crop inputs.

Founded in 1938, Hutchinsons remains a family business. Providing advice and products to more than **one million hectares of the UK's arable area** – this continues to grow. Hutchinsons employs over 440 staff nationwide, more than half are directly involved with customer-facing agronomic advisory roles. A forward thinking, can-do attitude is at the forefront of Hutchinsons philosophy.



THE FOUNDATION PROGRAMME IS INDUSTRY-LEADING

A long-standing commitment to customers and staff, technological advances and continuity of management are key strengths of the business. The success of the business is a strong reflection of the dedication and enthusiasm of all staff working closely together cohesively and effectively.

The Hutchinsons Foundation is the most professional and comprehensive training programme for Agriculture/Horticulture Professional Advisors within the UK.

Equipping them with the technical knowledge, expertise and customer-focus that is essential for profitable and sustainable crop production advice.

The Foundation has successfully established more than 80 agronomists over the past ten years.

The Foundation training programme is delivered over a 30-month period and combines all the elements required to be able to provide the highest standard of advice and services to growers. This includes agronomic, nutritional, technological, environmental and precision farming.



Industry Recognised Qualifications

The programme has always exceeded the industry recognised qualifications of BASIS and FACTS, with additional specialist qualifications including BETA Conservation Management, BASIS Soil and Water Management, Personal Development and Commercial/Business Development. The Hutchinsons Foundation is the only training programme to deliver and indeed exceed the newly recognised Level 6 Agriculture/Horticulture Professional Adviser Standard, registered with the Institute for Apprenticeships and Technical Education.

Investing in the future

Hutchinsons is committed to a professional and enriched team culture that exists throughout the business.

Professional development and regular training allows our team to provide comprehensive, up-to-date services and advice, whilst always staying abreast of the latest legislation.

The success of the business is a strong reflection of the dedication and enthusiasm of all staff working closely together cohesively and effectively.

Hutchinsons has an enviable reputation as one of the foremost agronomic professional adviser employers in the UK.

Customer Focus

Service quality is extremely important to Hutchinsons. Our services and product supply ensure continuation of long-term customer partnerships. Clients are supported with strategic business aims as well as day-to-day crop management decisions.

All advisers have access to specialist expert knowledge and a cloud-based information system with the latest trials results and technical updates.



Commercial Success

Hutchinsons is a leading distributor for all the major manufacturers and suppliers of agricultural and horticultural inputs.

Together with our professional training programme, Foundation graduates gain significant competitive advantage and are given every opportunity to achieve ultimate success.

Innovation & Technology

Innovation drives much of what we do, which keeps us at the forefront of technical thinking.

Advice is tailored to meet the individual's requirements, backed by a comprehensive R&D programme, including the unique Helix project.

Our Helix Centres are strategically positioned throughout the UK and generate wide ranging independent data.

This extensive network of replicated trials and field-scale demonstrations drives our local advice, whilst being delivered on a national scale.

Omnia Precision Agronomy

An unrivalled precision farming system that provides tailored practical and effective advice to growers, to increase farm productivity, efficiency, profitability and environmental sustainability.

This service has been expanded to include TerraMap, the world's highest resolution soil mapping service.

Specialist Packaging Division

Produce Packaging (part of the Hutchinsons business) are the UK's leading supplier of packaging materials, specifically designed for the fresh produce, fresh food, beverage and horticultural industry. In addition to an extensive stock range, Innovation and Bespoke services are key to the offer. Produce Packaging operate from four depots nationwide.





Message from David

"Over 200 Hutchinsons advisors are involved in the management of more than 1 million hectares of agricultural and horticultural crops; with a range of soil types, cropping and environmental objectives. This ensures that our decision-making and subsequent advice is based on local factors and conditions.

Our industry is very fast moving technically, and our customers rightly expect us to keep ahead of the game in all areas of crop husbandry and farm management. This requires considerable investment in training and development of our most valuable resource; **our people**"

David Hutchinson – *Chairman*

It's our people that make the difference.



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APPLY FOR THE FOUNDATION

To apply for the Foundation,
visit the careers section of the website.

All applications will be treated in strict confidence.

HUTCHINSONS

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